

Pre bid queries for “Training of ITI Instructors/Trainers in the EV Sector, Workplace-Based Training Pedagogy in Karnataka and Maharashtra; RFQ No. 7000022392”

Funding and financial scope for training 1,000 learners: We understand that GIZ will financially support the ToT component and the specified mobilisation, counselling, placement, M&E and job-drive activities, while funding for delivering the three-month training to 1,000 learners must be mobilised by the contractor from government or private sources. Please confirm:

- Whether all direct costs for training the 1,000 learners (including trainer fees, venues, equipment, materials, assessments and certifications) are outside the GIZ financial proposal?
- Is there any documentary evidence expected at the bidding stage, such as a confirmed funding commitment/Lol, identification of a prospective funding partner or a proposed resource-mobilisation strategy?
- What is the contractual treatment of the 1000 learner-training target if the proposed external funding cannot be secured within the project period?

Response:

- **Yes**, all direct costs for training the 1,000 learners (including trainer fees, venues, equipment, materials, assessments and certifications) are outside the GIZ financial proposal.
 - **Yes**, documentary evidence expected at the bidding stage, such as a confirmed funding commitment/Lol, identification of a prospective funding partner or a proposed resource-mobilisation strategy
 - If funding is not there then there will be no mobilisation and placement and the contract cannot be executed.
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Implementation structure for the 1,000 learners: The ToR specifies a minimum three-month training duration. Kindly provide or confirm:

- The applicable Qualification Packs and anticipated EV job roles;
- The indicative number of batches and training centres;
- The expected distribution of learners between Maharashtra and Karnataka;
- Whether the required laboratories, workshops and practical training infrastructure will be provided in-kind by participating ITIs/training partners?
- Whether bidders may propose the above parameters as part of their implementation approach?

Response:

- The applicable Qualification Packs and anticipated EV job roles; can be
- **ASC/Q6307:** [Electric Vehicle Quality Control Inspector](#)
- **ASC/Q6809:** [Electric Vehicle Maintenance Technician](#)
- **ASC/Q6604:** [Electric Vehicle Assembly Technician](#)

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- **ASC/Q1435:** [Electric Vehicle Service Assistant](#)
 - **ASC/Q1424:** [Electric Vehicle Service Lead Technician](#)
 - **any other relevant EV job roles shall be considered in consultation with GIZ Team and agreed with suitable for employment opportunities.**

The indicative number of batches and training centres

Batch size can be 20 to 25 and training centres shall be identified by the agency or if agency has any training centres those can be used. It also depends upon the funding partner.

The expected distribution of learners between Maharashtra and Karnataka

Ideally 50% of the total learners with 50% girls. The final number between Maharashtra and Karnataka distribution shall be decided in consultation with GIZ Team and agreed.

- Whether the required laboratories, workshops and practical training infrastructure will be provided in-kind by participating ITIs/training partners?

No

- Whether bidders may propose the above parameters as part of their implementation approach?

Yes

Assessment and certification arrangements: The financial schedule includes assessment and certification for 80 trainers, while the ToR also requires the 1,000 learners to be trained and certified. Please clarify:

- Whether assessment and certification costs for the 1,000 learners must be covered through the separately mobilised funding?
- Whether an authorised body such as ASDC may be engaged as an assessment and certification service provider under the relevant cost item, or whether it must be included as a formal consortium member, considering the provisions concerning subcontracting?

Response:

- Whether assessment and certification costs for the 1,000 learners must be covered through the separately mobilised funding?

YES

- Whether an authorised body such as ASDC may be engaged as an assessment and certification service provider under the relevant cost item, or whether it must be included as a formal consortium member, considering the provisions concerning subcontracting?

Role of ASDC is limited to Certification and Assessment

Definition and measurement of the 70% placement target: Kindly clarify:

- Whether employment, apprenticeship, paid internship and self-employment will all be recognised as successful placement outcomes?

Response:

Employment and apprenticeship for minimum six months will be recognised as successful placement outcome.

Nine-month post-project tracer-study support: The contract period is stated as October 2026 to September 2027, while the contractor must support tracer-study activities for nine months after the last day of the project. Please confirm:

- Whether this obligation will extend the contractual period beyond September 2027?
- Whether the associated effort must be covered within the specified 410 expert-days and the original financial proposal?
- The expected frequency of participant follow-ups and reporting
- Whether GIZ will specify the required response target and provide the tracer-study questionnaire and reporting format?

Response: The revised scope of tracer study.

The scope of the tracer study is limited to providing the placement details like employer details, appointment letters, mobile numbers and email ids of the trainees who are placed. The contact details of the trainers (Email, mobile numbers and number of trainees trained by them. GIZ will take care of tracer study.

Participation of existing programme and ecosystem partners: We understand from the bidding conditions that the lead consortium member must independently meet the eligibility requirements stated in the GAEF. Kindly confirm whether organisations already collaborating with GIZ/IGGSP as CSR, industry or programme partners may participate in a bidding consortium or provide funding, infrastructure, industry exposure and placement support to the bidder? Please also indicate whether any conflict-of-interest or eligibility restrictions would apply to such organisations.

Response:

Organisations already collaborating with GIZ/IGGSP as CSR, industry or programme partners can participate in a bidding consortium or provide funding, infrastructure, industry exposure and placement support. GIZ will reserve the right to consider consortium based on the names of the partners in consortium. One of the consortium member should be eligible to apply for the tender.

Indicative budget: As no overall budget ceiling is indicated in the tender documents, kindly confirm whether GIZ can provide an indicative maximum contract value or financial range for the assignment, excluding the separately funded direct training costs for the 1,000 learners. Considering the requirement to formalise an implementation consortium, establish a credible downstream funding pathway, obtain assessment and certification arrangements and secure delivery commitments across Maharashtra and Karnataka, we also respectfully request an extension of the bid submission deadline by at least two weeks.

The additional time would enable bidders to submit a well-supported, realistic and compliant technical and financial proposal.

Response: GIZ cannot provide any information on indicative maximum contract value. As project timeline is limited and extension of last date for bid submission cannot be extended.

Eligibility of Faculty as Master Trainer

The tender specifies the requirement of qualified Master Trainers for conducting the proposed Training of Trainers (ToT) programme.

In this regard, kindly clarify whether a faculty member possessing a Ph.D. in Electrical/Electronics Engineering, with 20 years of teaching experience in Engineering institutions, experience in teaching/handling subjects related to Electric Vehicles (EVs) for engineering students, and experience in successfully executing skill development programmes/activities related to Green Jobs, may be considered eligible and nominated as a Master Trainer for the proposed ToT programme.

The faculty member has relevant academic, technical and practical experience in the areas aligned with Electric Vehicles and green skill development.

Response: Such faculty member shall be considered.

Mandatory Requirement of Expert Members

As per the tender requirements, the proposed team comprises a Team Leader and two Master Trainers. It is also understood that Expert Members 3, 4 and 5 have been indicated in the team composition.

Kindly clarify whether Expert Members 3, 4 and 5 are mandatory for delivery of the ToT programme, in addition to the Team Leader and two Master Trainers, or whether the ToT programme can be delivered by the Team Leader and two eligible Master Trainers, provided they meet all the prescribed qualification, competency and experience requirements.

Response:

Proposed team comprises a Team Leader and two Master Trainers for ToT programme, Expert Members 3, 4 and 5 are mandatory for implanting the training for 1000 trainees. The agency selected has to implement both ToT and 1000 trainees training.

Venue for Conducting the ToT Programme

We have a dedicated Electric Vehicle (EV) laboratory facility within our college campus, equipped to support practical demonstrations, hands-on training and other technical activities related to EVs.

In view of the availability of the required infrastructure and facilities, kindly clarify whether the proposed ToT programme can be conducted at our college campus/EV laboratory, subject to fulfilling all the infrastructure, safety, equipment and other requirements specified in the tender.

Response: It is possible but please note that GIZ is not going to reimburse TA, DA for the trainers attending the ToT.