

F.A.Q**Tender No. 10037058****Tender Title: Capacity development Programmes for DISCOMs and State Nodal agencies on Rooftop Solar Deployment, Grid Integration, Installation Quality, Safety and O&M Practices**

Date: 23.07.2026

S.No.	Existing Clause	Query	Response by GIZ
1	The ToR contains inconsistent information regarding both the duration and the total number of training programmes. In some sections, the training programme is described as a one-day programme, while in other sections it is specified as a two-day programme. Similarly, one section mentions 10 training programmes over a period of 14 months, whereas the milestones refer to 30 training programmes.	Please clarify the duration of each training batch, the no. of training batches, the no. of trainees/batch, and the total number of trainees to be trained. For ease of reference, we have mentioned below the relevant clauses along with their respective page numbers that contain these contradictions: a. "The objective of this assignment is to design and deliver a One-day capacity-building programme for state nodal agencies and DISCOM's engineers, renewable energy cell representatives, utility managers, and nodal officers to strengthen their technical and operational capacities for facilitating large-scale rooftop solar deployment across India." (mentioned on page no 1- Point no 2 Task to be performed by contractor) b. "This work package entails the implementation of the training program, which consists of ten trainings. The duration of each training will be for two days." (Mentioned on page no 6- Work Package 2: Implementation of Training Programs) c. "Delivery of training: 10 trainings are to be delivered over a period of 14 months." (Mentioned on page no 6- Deliverables:) d. "Training program 1,2,3" (Mentioned on page no 6- In Table Milestones/process	There were typographical errors in the ToR. The actual total number of training programmes is 30. Each training programme will be conducted for one day, with approximately 30 to 40 participants attending each programme.

		steps/partial services) e. "The Consultant shall be responsible for designing, preparing, and delivering 30 one-day training programmes for State DISCOMs and State Nodal Agencies across PAN India." (Mentioned on page no 12- Workshops, events and trainings)	
2		Who will be responsible for participant mobilization?	GIZ will be responsible for participant mobilization.
3		What is the "minimum requirement for reference commissions"? Please clarify whether "reference commission" refers to the monetary value of completed reference projects?	Yes, it refers to the monetary value of completed reference projects.
4		Is there a minimum number of entities/persons for whom the Basic Needs Assessment (BNA) must be conducted?	Query is not clear.
5		The ToR mentions "contribution to reports to GIZ's commissioning party." Kindly clarify who the commissioning party is and the expected scope of this contribution.	Under this assignment, the Consultant is not required to contribute to any reports submitted by GIZ to its commissioning party.
6		The ToR specifies the presence of two consultants during the workshop. Are these consultants expected to be different from the subject matter experts mentioned elsewhere in the document?	No, these subject matter experts (Key Expert 1 and Key Expert 2) are not different. As mentioned in the ToR, Key Expert 1 and Key Expert 2 will travel for these training programmes.
7		When will the final states, training locations, and schedule be shared?	Date will be decided during the project implementation.
8		What training facilities/aid support will be provided and who will bear this cost. (e.g., projector, screen, whiteboard, flip charts, audio system, etc.)?	GIZ will provide logistical support for the training programmes.
9		Which costs will be covered by the client, and which will be borne by the consultant? Specifically, please clarify the responsibility for: • Training Venue costs • Stationary and handouts	GIZ will cover all costs associated with the training programmes, including venue-related expenses such as stationery and handouts, refreshments, branding and publicity costs, and

		• Refreshments • Branding and publicity costs • Transport for site visit (if required)	transportation for site visits (if required).
10	Clause 2 – Task to be performed by the contractor	As per clause 2, state nodal agencies DISCOM's engineers, renewable energy cell representatives, utility managers and nodal officers are the stakeholders for whom the capacity building workshop is targeted. Whereas, work package 1 mentions the target audience as Discom officials, Beneficiaries of the rooftop, vendor or service providers involved in the installation of the PV system. Please clarify whether the building firm needs to develop the capacity building sessions only for state nodal agencies, DISCOM's engineers, renewable managers, and nodal officers (as specified in clause 2) or also consider beneficiaries of the rooftop i.e. consumers, vendor or service providers while designing the training sessions (as specified in work package 1)	These training programmes are planned exclusively for officers of the State DISCOMs and the State Nodal Agency, as specified in Clause 2.
11	Work package 1 – Development of training materials for training programs		
12	Clause 2 - The objective of the assignment is to design & deliver a One-day capacity building programs.	As per clause 2, the duration of capacity building programme is one-day.	There were typographical errors in the ToR. The actual total number of training programmes is 30. Each training programme will be conducted for one day, with approximately 30 to 40 participants attending each programme.
13	Work package 2 – Implementation of training programs This work package entails the implementation of the training program, which consists of ten trainings. The duration of each training will be for two days.	Work package 2 specifies the training program to consist of ten trainings for two days duration each i.e. (10*2=20 days) Please clarify whether the duration of each capacity building programme is one day (as specified in clause 2) or two days (as specified in work package 2)	
14	Work package 2: Implementation of	Work package 2 specifies the consultant to deliver	There were typographical errors in the

	Training programs These ten trainings will be decided by GIZ (tentatively in Gujarat, Andhra Pradesh, Telangana, Goa, Odissa and Kerala)	ten training programs. Clause 5 mandates the consultant to deliver 30 one-day training programmes i.e.(30*1=30 days)	ToR. The actual total number of training programmes is 30. Each training programme will be conducted for one day, with approximately 30 to 40 participants attending each programme.
15	Clause 5 – Costing requirements – workshops, events and trainings	Please clarify whether the consultant needs to deliver 10 training programmes (as specified in work package 2) or 30 one-day training programmes (as specified in clause 5)	
16	Work package 2: Implementation of Training programs These ten trainings will be decided by GIZ (tentatively in Gujarat, Andhra Pradesh, Telangana, Goa, Odissa and Kerala)	Work package 2 indicates 6 states i.e. Gujarat, Andhra Pradesh, Telangana, Goa, Odissa and Kerala to be covered for delivering the training programmes.	These 30 training programmes will be designed and delivered at the national level. As of now, the selected States and Union Territory include Andhra Pradesh, Goa, Gujarat, Jammu & Kashmir, Karnataka, Kerala, Sikkim, Tamil Nadu, and Telangana. This list of States and Union Territory may vary during the implementation phase based on project requirements and stakeholder consultations.
17	Clause 5 – Costing requirements – workshops, events and trainings The proposed states include Andhra Pradesh, Goa, Gujarat, Jammu & Kashmir, Karnataka, Kerala, Sikkim, Tamil Nadu and Telangana.	Clause 5 proposes 9 states Andhra Pradesh, Goa, Gujarat, Jammu & Kashmir, Karnataka, Kerala, Sikkim, Tamil Nadu and Telangana to be covered for delivering the training programmes. Please clarify whether the consultant needs to deliver the training programmes across 6 states (as specified in work package 2) or across 9 states (as specified in Clause 5)	
18	Criteria for Eligibility of firms	Whether the first clause i.e., “At least 2 reference projects on delivering training programs on rooftop solar for DISCOMs and state nodal agencies” means that at least 2 reference projects on delivering training programs in India as well as International level can be considered eligible? Does the clause i.e., and at least one reference project in India in the last 36 months with a minimum commission 8,000 Euro is for India specific experience in past 36 months?	As per the eligibility criteria, the Consultant shall submit two reference projects related to the delivery of training programmes on rooftop solar for DISCOMs and State Nodal Agencies. Out of these two reference projects, at least one project should be from India. The value of each reference project should be approximately EUR 8,000. Approved. The eligibility period for

		Please provide clarity on above two points. Further, we kindly request to extend the period of reference project eligibility from 36 months to 60 months.	reference projects has been extended from 36 months to 60 months.																																				
19	Costing requirement – Workshop, events and Trainings	From the costing related details given in section 5, we understand that GIZ will be responsible for all the expenses towards organizing the workshops at different locations including training, venue, screen for presentation, hardcopies of the training material for participants and food/refreshments. Please clarify if our understanding is correct.	GIZ will cover all costs associated with the training programmes, including venue-related expenses such as stationery and handouts, refreshments, branding and publicity costs, and transportation for site visits (if required).																																				
20	As per Work Package-2: 10 nos. of 2 days training need to be conducted. Whereas as table mentioned below WP-2 mentions total 30 nos. of training programs, screenshot of same is attached for ready reference.	Kind request to clarify the total numbers of training to be conducted. <table><thead><tr><th>services</th><th></th><th></th></tr></thead><tbody><tr><td>Work Package 1</td><td>Material Preparation</td><td>15th September 2026</td></tr><tr><td></td><td>Training program 1,2,3</td><td>15th November 2026</td></tr><tr><td></td><td>Training program 4,5,6</td><td>30th December 2026</td></tr><tr><td></td><td>Training program 7,8,9</td><td>29th January 2027</td></tr><tr><td></td><td>Training program 10,11,12</td><td>28th February 2027</td></tr></tbody></table> 6  <table><tbody><tr><td>Work Package 2</td><td>Training program 13,14,15</td><td>15th April 2027</td></tr><tr><td></td><td>Training program 16,17,18</td><td>15th May 2027</td></tr><tr><td></td><td>Training program 19,20,21</td><td>15th June 2027</td></tr><tr><td></td><td>Training program 22,23,24</td><td>15th July 2027</td></tr><tr><td></td><td>Training program 25,26,27</td><td>15th August 2027</td></tr><tr><td></td><td>Training program 28,29,30</td><td>15th October 2027</td></tr></tbody></table>	services			Work Package 1	Material Preparation	15 th September 2026		Training program 1,2,3	15 th November 2026		Training program 4,5,6	30 th December 2026		Training program 7,8,9	29 th January 2027		Training program 10,11,12	28 th February 2027	Work Package 2	Training program 13,14,15	15 th April 2027		Training program 16,17,18	15 th May 2027		Training program 19,20,21	15 th June 2027		Training program 22,23,24	15 th July 2027		Training program 25,26,27	15 th August 2027		Training program 28,29,30	15 th October 2027	The actual total number of training programmes is 30. Each training programme will be conducted for one day, with approximately 30 to 40 participants attending each programme.
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21	Number and duration of training programmes: The ToR under Work Package 2 mentions the implementation of	Kindly confirm the correct requirement to be considered for the proposal preparation and financial bid.	The actual total number of training programmes is 30. Each training programme will be conducted for one																																				

	10 trainings of two days each , whereas the Tender Notice, Milestones Table , and the Workshops, Events and Trainings section refer to 30 one-day training programmes		day, with approximately 30 to 40 participants attending each programme.
22	Milestones: The milestones table schedules the delivery of Training Programmes 1–30 in batches up to October 2027	Kindly confirm that these milestones correspond to the implementation of 30 one-day training programmes .	Yes, these milestones correspond to the implementation of 30 one-day training programmes.
23	The tender notice – Background	Please clarify whether the reference to clean energy innovation Hackathon and Center of Excellence in Andhra Pradesh is applicable to this tender, or whether this text may be disregarded as an inadvertent carry over from another procurement document.	Typographical error. Please ignore.
24	Tender notice, Task of assignment, Terms of Reference, Work package 2 and Workshops, events and trainings	Please clarify the final scope in terms of number and duration of trainings; whether the requirement is 30 one-day trainings, 10 two-day trainings, or any other configuration. This is the most material clarification for estimating trainer effort, travel, per diem, accommodation, venue coordination, practical demonstrations and commercial proposal.	The actual total number of training programmes is 30. Each training programme will be conducted for one day, with approximately 30 to 40 participants attending each programme.
25	Terms of Reference, Work package 2 Deliverables and Milestone Table	Please confirm whether the deliverable is 10 trainings or 30 trainings. If 30 trainings are intended, please confirm whether “10 trainings” is a typographical error and should be read as “30 trainings”.	The actual total number of training programmes is 30. Each training programme will be conducted for one day, with approximately 30 to 40 participants attending each programme.
26	Terms of Reference, Work package 2 and Milestone Table	Please clarify whether each training programme is expected to be one day or two days. If two days are intended, please confirm whether the 30 one-day training programmes” wording should instead be interpreted as “30 training programmes of two days each”	The actual total number of training programmes is 30. Each training programme will be conducted for one day, with approximately 30 to 40 participants attending each programme.

27	Terms of Reference, Work Package 2; Terms of Reference, Workshops, events and trainings One section provides tentative states as Gujarat, Andhra Pradesh, Telangana, Goa, Odisha and Kerala. Another section lists Andhra Pradesh, Goa, Gujarat, Jammu & Kashmir, Karnataka, Kerala, Sikkim, Tamil Nadu and Telangana.	Please clarify the indicative list of states to be considered for costing and deployment planning. The two state lists differ materially, including the presence or absence of Odisha, Jammu & Kashmir, Karnataka, Sikkim and Tamil Nadu. Travel cost, context adaptation and practical demonstration arrangements depend on the state list.	These 30 training programmes will be designed and delivered at the national level. As of now, the selected States and Union Territory include Andhra Pradesh, Goa, Gujarat, Jammu & Kashmir, Karnataka, Kerala, Sikkim, Tamil Nadu, and Telangana.
28	Terms of Reference, Workshops, events and trainings The ToR states that training programmes will be across PAN India and that proposed states may be revised based on project requirements and mutual agreement with GIZ	Please clarify whether the bidder should quote strictly for the indicative state list or for any PAN-India location. If locations are revised after award, please confirm whether additional travel, logistics, accommodation and local demonstration costs beyond the quoted assumptions will be reimbursed or adjusted through the flexible remuneration item.	These 30 training programmes will be designed and delivered at the national level. As of now, the selected States and Union Territory include Andhra Pradesh, Goa, Gujarat, Jammu & Kashmir, Karnataka, Kerala, Sikkim, Tamil Nadu, and Telangana.
29	Terms of Reference, Costing requirements and Specification of inputs The input table provides Team Leader 20 fee days, Key Expert-1 70 fee days and Key Expert-2 70 fee days. It also states that only Key Experts 1 and 2 will travel for implementing the training programmes.	If 30 trainings are to be delivered, two experts travelling for each training, plus curriculum development, needs assessment, feedback incorporation, reporting and coordination may exceed the stated fee-day envelope. Please reconsider the fees days estimates.	The fee-day estimates have been assessed based on the scope of work and expected level of effort required for the assignment. The Consultant shall plan and allocate the available expert-days efficiently across all activities, including training delivery, curriculum development, needs assessment, feedback incorporation, reporting, and coordination. Therefore, the fee-day estimates shall remain unchanged.
30	GTCC - Services.pdf, Clause 3.1.1; Terms of Reference, Costing requirements The GTCC states that days used exclusively for travel are not considered expert-days, whereas the ToR requires extensive travel by Key Experts for training delivery across states.	Please clarify whether travel days are to be included within the 70 fee days per Key Expert or treated separately as non-fee travel days. This is critical for pricing because travel-only days are not considered expert-days under the GTCC.	Travel days shall be included within the 70 fee days allocated per Key Expert. The Consultant shall account for travel time within the total number of expert-days while preparing the financial proposal.

31	Terms of Reference, Costing requirements, Travel expenses table The ToR specifies 60 domestic flights, 120 per diem units, 60 overnight allowance units and 80 units of travel expenses by train/car, but the basis is not fully explained.	Please clarify whether flights are one-way or return, whether local transfer is per person or per training.	The provision includes 60 domestic flights, and all flights shall be considered as round-trip journeys.
32	Terms of Reference, Costing requirements, CO2 compensation row; CO2 Emission offset_Guide.pdf, Offsetting GHGs from Flights	Please clarify whether the total quantity for CO2 compensation should be 30 or 60. Since domestic flights are shown as 60, the CO2 offset quantity appears inconsistent and affects reimbursable cost estimation. Can the Number or Budget/Price for Compensation of CO2 emissions be changed to value other than that specified in the RfP? Can the consulting firm undertake any CO2 offset initiative and claim the Compensation of CO2 emissions through an invoice?	CO2 compensation should be for 60 (round trip) flights.
33	Financial Bid Template.docx, Remarks; CO2 Emission offset_Guide.pdf	Please clarify how bidders should include CO2 offset costs in the financial proposal: whether the amount should be quoted separately, whether it will be reimbursed on actuals, and whether it is excluded from financial evaluation but included in contract value.	The cost for CO2 should be a part of financial proposal under reimbursable cost table. However, it will not be a part of our financial evaluation and decision. The payment will be made on submission of its receipt.
34	Financial Bid Template.docx, Reimbursable Cost; Terms of Reference, Workshops, events and trainings	Please clarify which training-related logistics are to be costed by the consultant and which will be borne directly by GIZ, including AV equipment, projector/screen, training kits, printing, practical demonstration equipment, rooftop site access, local transportation for site visit, and participant mobilisation	GIZ will cover all costs associated with the training programmes, including venue-related expenses such as stationery and handouts, refreshments, branding and publicity costs, participant mobilization and transportation for site visits (if required).
35	Terms of Reference, Work Package 1 The ToR requires a basic needs assessment for target audience including DISCOM officials, beneficiaries of rooftop, vendors or service providers involved in PV installation. Elsewhere, the objective defines the audience as state nodal agencies, DISCOM engineers, renewable	Please clarify the final target audience for trainings and needs assessment. Specifically, should the training and needs assessment include rooftop beneficiaries, vendors and service providers, or only DISCOM/SNA/government officials? This affects curriculum depth, practical exercises, participant materials and facilitation approach.	These training programmes are planned exclusively for officers of the State DISCOMs and the State Nodal Agency, as specified in Clause 2.

	energy cell representatives, utility managers and nodal officers.		
36	Terms of Reference, Work Package 1 and Milestone Table The ToR requires a needs assessment and allows modification of modules based on identified needs. The milestone table requires material preparation by 15 September 2026	Please clarify the expected timeline and process for completing the needs assessment before training material finalisation. Will GIZ facilitate access to DISCOMs/SNAs, nominate participants and provide existing training materials sufficiently before the material preparation deadline?	The Consultant shall complete the needs assessment in consultation with GIZ and relevant stakeholders before finalising the training materials. GIZ will facilitate coordination with DISCOMs/SNAs and support stakeholder engagement. The nomination of participants and sharing of any available existing training materials will be undertaken by GIZ as per the project requirements and timelines.
37	GTCC Clause 1.9 (Property Rights and Rights of Use); ToR Work Package 1 (Training Material Development) The GTCC provides extensive rights of use to GIZ over work results. The ToR further states that training materials may be developed through compilation of existing public-domain resources and materials from previous GIZ training programmes	The ToR permits compilation and adaptation of existing public-domain and prior GIZ training materials for development of the training programme. Kindly clarify: (a) the intellectual property ownership of all newly developed outputs under this assignment, including master trainer handbooks, participant workbooks, session presentations, case studies, practical exercises, simulations, toolkits, and other training materials; (b) the re-use and distribution rights available to GIZ, participating DISCOMs/SNAs, and the Consultant after completion of the assignment; (c) the treatment of pre-existing intellectual property, proprietary tools, templates, simulation exercises, case-study formats, practical demonstration materials, and methodologies brought by the Consultant or consortium partners, and whether ownership of such background IP shall remain with the originating party while granting GIZ appropriate usage rights for the purposes of this assignment; and (d) whether the Consultant may draw upon and adapt existing training manuals, handbooks, standards, guidelines, or publications issued by MNRE, NISE, SCGJ, State Nodal Agencies, utilities, or other public-sector institutions, subject to appropriate attribution and compliance with applicable	All training materials, case studies, practical exercises, simulations, toolkits, and other training materials developed specifically under this assignment shall be the property of GIZ. The Consultant may use existing public-domain materials or its own pre-existing resources with appropriate attribution and necessary permissions.

		copyright requirements.	
38	Bidding Conditions.pdf, Consortium Guidelines; Terms of Reference, Eligibility criteria	Please clarify whether reference projects and technical experience of consortium/JBR partners will be considered for meeting technical eligibility and weighted technical experience, or whether only the lead partner's own references will be considered.	Yes, the technical experience of consortium/JBR partners will be considered for meeting the technical eligibility criteria and for the evaluation of weighted technical experience.
39	Bidding Conditions.pdf, Consortium Guidelines; Financial Bid Template.docx, Remarks	Please clarify the distinction between consortium/ partner, subcontractor, freelance consultant and backstopping expert for this tender. Please also confirm the required documentation and whether consortium/ partners may be named as Key Experts or technical delivery partners.	The distinction between the different roles is as follows: • Consortium Partner: An organization that jointly submits the bid with the lead bidder. Consortium partners share responsibility for the execution of the contract in accordance with the consortium/joint venture agreement. Consortium partners may provide key experts and technical inputs as part of the proposal. • Subcontractor: An organization or individual engaged by the bidder (or consortium) to perform specific tasks under the contract. A subcontractor is not a party to the contract with the contracting authority and does not share overall contractual responsibility. • Freelance Consultant: An individual expert engaged directly by the bidder (or consortium) to provide professional services.

			Freelance consultants are proposed in their individual capacity and are not considered consortium partners or subcontractors. • Backstopping Expert: An expert who provides technical, managerial, or quality assurance support to the project team from behind the scenes. Backstopping experts are generally not deployed as key experts unless explicitly required in the Terms of Reference (ToR). Required Documentation: The documentation requirements shall be as specified in the tender documents. Bidders should submit all forms, declarations, and supporting documents applicable to the role of each proposed entity or individual. Where a consortium is proposed, the required consortium agreement or letter of intent (as specified in the tender documents) should also be submitted. Key Experts and Technical Delivery Partners: Yes. Consortium partners may nominate Key Experts, provided the proposed experts meet the qualification and experience requirements specified in the ToR. Consortium partners may also serve
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			as technical delivery partners , contributing to the implementation of the assignment in accordance with the roles defined in the proposal and the consortium arrangement.
40	Grid for firms eligibility, Technical eligibility and Part B weighted criteria	Please clarify whether Part B weighted criteria in the eligibility grid will be used for ranking all bidders or only for a limited-candidate expression-of-interest stage. If used, please confirm how Part B interacts with the separate technical assessment grid.	It is a three-folder bidding. The bidders will be scored and any bidder 500 points and above in Grid for eligibility shall be considered qualified for technical assessment grid. And those who qualify and score more than 500 points and above in TAG, then they will be considered qualified for financial bid opening & evaluation. The composite scoring consists of 70:30 (technical : financial)
41	Technical assessment grid, Technical assessment; Bidding Conditions.pdf, Evaluation of bids	Please clarify the technical scoring scale and minimum technical qualifying score. Specifically, how does the 500-point threshold correspond to the 100% technical assessment grid and 70:30 technical-financial evaluation?	Refer answer no. 40
42	Terms of Reference, Personnel concept; Technical assessment grid, Staff assessment The ToR labels Key Expert 1 regional experience as 2.2.5 and Key Expert 2 regional experience as 2.3.5, while the technical assessment grid appears to place regional experience under 2.2.6 and 2.3.6.	Please confirm the applicable evaluation numbering for this numbering mismatch.	Please ignore this point. GIZ will look into the matter.
43	Terms of Reference, Personnel concept The ToR requires C1-level English proficiency for Team Leader, Key Expert 1 and Key Expert 2. Trainings are to be delivered across multiple Indian states and to DISCOM/SNA personnel.	Please clarify whether trainings are expected to be delivered only in English.	Yes.
44	ToR Pg. 6, Work Package 2 (Note under Deliverables)	The ToR indicates that modifications to subsequent training programmes may be required based on participant	The Consultant shall incorporate reasonable modifications to

	Feedback will be gathered from participants at the conclusion of each training session, and any necessary modifications to subsequent trainings will be made based on this feedback. It should be noted that no additional person-days will be allocated for modifications.	feedback and that no additional person-days will be allocated for such modifications. Kindly clarify: (a) the expected scale and nature of modifications contemplated under this provision, including material revisions, enhancement of case studies, additional practical exercises, localisation/translation requirements, state-specific contextualisation, or redesign of delivery approaches; (b) whether all participant-feedback-driven modifications are expected to be absorbed within the allocated expert days and fee budgets; and (c) how content updates necessitated by external developments during the assignment period, such as changes in MNRE PM Surya Ghar guidelines, SERC net-metering regulations, CEA standards, ALMM requirements, safety standards, or other policy and regulatory revisions, are expected to be handled. Specifically, such updates can be effort intensive to be absorbed within the allocated person-days. Therefore, we request to accommodate under the flexible remuneration provision or any other agreed mechanism.	subsequent training programmes based on participant feedback within the allocated expert days and fee budget. Such modifications are expected to be limited to necessary improvements in training materials, case studies, practical exercises, and delivery approaches to enhance the effectiveness of the programme. Any major revisions or additional activities beyond the agreed scope of work, including extensive content redevelopment, translation requirements, or significant changes due to external policy and regulatory developments, shall be discussed with GIZ and addressed through mutual agreement, if required.
45	Terms of Reference, Work Package 2 reporting; GTCC - Services.pdf, Reporting obligations The ToR requires inception report, contributions to reports to GIZ's commissioning party, and brief quarterly or half-yearly implementation status reports. The GTCC requires reports in prescribed form and language.	Please clarify the exact reporting frequency, report format, expected length, approval process and whether training-wise completion reports, participant attendance, feedback analysis and photographic documentation are required after each training.	The Consultant shall be responsible for preparing and submitting training-wise completion reports, including participant attendance records, feedback analysis, and photographic documentation, after each training programme.
46	The ToR states that GIZ shall arrange venue and refreshments/food for all participants.	Please clarify whether GIZ will also be responsible for participant nomination, invitation issuance, attendance confirmation, liaison with DISCOMs/SNAs, permissions for site visits, and local coordination with host utilities. If these are consultant responsibilities, please clarify the expected effort and reimbursable provisions.	GIZ will be responsible for participant nominations, issuance of invitations, attendance confirmations, liaison with DISCOMs and State Nodal Agencies (SNAs), obtaining permissions for site visits, and local coordination with the host utilities.
47	Bidding conditions state that all documents must	We understand that the filled financial templates, eligibility	Yes.

	be in PDF or JPG format only, while attached templates include editable Word and Excel formats such as financial template and assessment grids.	grids or other forms must be submitted only as signed PDF. Please confirm.	
48	Bidding conditions state that GAEF, technical and financial proposals may be submitted as attachments in a single mail with all supporting documents in a compressed folder not exceeding total file size of 20 MB, and also say that proposals/zip folders can be submitted in one or two emails based on file size.	Please clarify whether the 20 MB limit applies per email or to the total bid submission. Since GAEF evidence, audited statements, project references, consortium documents and CVs can exceed 20 MB, please confirm whether multiple emails are allowed and the required naming convention if more than two emails are needed.	20 MB per email including mail body. Yes, multiple emails are allowed. 1. GAEF 2. Technical Proposal 3. Financial proposal These three folders can be submitted via two or three email so that it reaches us without fail.
49	Bidding conditions and tender notice state the pre-bid query deadline as 20 July 2026 and clarification upload date as 23 July 2026.	Please also confirm whether clarifications will form part of the tender documents and prevail over inconsistent clauses.	Yes, all clarification issued by GIZ in response to the queries shall form an integral part of the tender documents. Bidders are advised to take all such clarifications into account while preparing their proposal.
50	The ToR states that a budget of 10% is foreseen for flexible remuneration and should be incorporated into the price schedule; GTCC requires prior written approval before using flexible remuneration.	Please clarify the base on which 10% flexible remuneration should be calculated: professional fees only, reimbursables only, or total contract value excluding taxes. Please also clarify whether this will be evaluated as part of financial proposal or treated as a separate capped provisional sum.	Total proposal value (excluding GST) Flexible remuneration & CO2 is not a part of financial evaluation & decision.
51	The ToR requires development of case studies for multiple sessions and states that some case-study lists are indicative and may be revised or updated during development and implementation.	Please clarify the expected minimum number of case studies across all sessions, whether case studies must be India-specific or may include international examples, and whether GIZ will provide data/access for utility case studies such as generation reports, fault logs, inverter alarms and maintenance records.	The case studies shall include both Indian and international examples. The Consultant shall be responsible for developing representative sample or synthetic datasets required for the preparation of training materials and practical exercises under this assignment. GIZ will not provide any operational or real-world datasets, including generation reports, fault logs, inverter alarms, or maintenance records. The Consultant shall ensure

			that the datasets developed are suitable for achieving the intended learning objectives of the training programmes.
52	Practical Exercise: Analysis of actual generation reports, fault logs, inverter alarms, and maintenance records.	The ToR mandates practical exercises based on actual generation reports, fault logs, inverter alarms and maintenance records , implying the use of real operational datasets. Kindly clarify: (a) whether such operational datasets will be facilitated by GIZ or made available by participating DISCOMs/SNAs, or whether the Consultant is expected to independently source and anonymise such data; (b) whether the Consultant may alternatively use representative sample/synthetic datasets where access to actual operational data is not feasible; (c) the applicable requirements relating to confidentiality, anonymisation, data sharing approvals, and consent from data-owning entities; and (d) whether provision of such datasets by GIZ/participating institutions may be assumed as an input dependency for timely development of training materials and practical exercises under Work Package 1.	The Consultant shall be responsible for developing representative sample or synthetic datasets required for the preparation of training materials and practical exercises under this assignment. GIZ will not provide any operational or real-world datasets, including generation reports, fault logs, inverter alarms, or maintenance records. The Consultant shall ensure that the datasets developed are suitable for achieving the intended learning objectives of the training programmes.
53	The GTCC requires compliance with EU GDPR and Indian data protection requirements, while the ToR contemplates use of actual operational logs and reports for practical exercises.	Please clarify the data protection expectations if actual utility data, participant data, attendance records, feedback forms, photographs or operational logs are collected or used during trainings. Please confirm whether a data processing agreement or specific consent templates will be provided by GIZ.	Yes, GIZ can provide guidance/templates on data protection-related aspects.
54	The checklist requires CA certificate, audited financial statements, ITR, incorporation documents, PAN/TAN/GST, cancelled cheque, employee declaration/PF statement and reference project evidence. The eligibility grid specifies turnover threshold and minimum employee count.	We understand these commercial eligibility documents are required only for the lead bidder, and not for each consortium partner as consortium partners are not required to meet commercial thresholds. Please confirm. Also, please specify the documents required from them.	Yes, the understanding is correct. Also, consortium partner agreement / declaration signed by both the parties is mandatory.
55	The compliance declaration includes extensive confirmations under German and Indian law, and Annexure A requires declaration covering	Please clarify whether the provided compliance declaration format must be submitted only by the lead bidder or separately by each consortium member and/or	Only by the lead bidder.

	GWB clauses in the eligibility grid.	subcontractor/freelance expert.	
56	The assignment period is from August 2026 until 30 December 2027, while training milestones appear to end by 15 October 2027.	Please clarify activities expected between completion of the last training milestone and 30 December 2027.	The period between the completion of the last training milestone (15 October 2027) and 30 December 2027 has been kept as a buffer to accommodate any unforeseen delays in the implementation of the training programmes, including rescheduling due to stakeholder availability or other project-related requirements
57	The GTCC permits interruption or termination under specified conditions, and the ToR allows final states to be revised based on project requirements and mutual agreement with GIZ.	Please clarify the commercial treatment if training dates or locations are postponed, cancelled or rescheduled after travel/logistics have been arranged. Specifically, please confirm whether non-refundable travel, accommodation or vendor-demonstration costs incurred with prior approval will be reimbursed.	Yes, we can reimburse your travel related expenses if training dates or locations are postponed, cancelled or rescheduled due to unforeseen circumstances.
58	The documentary evidence must be submitted for all the commercial as well as technical criteria defined under the GAEF Template.	Please clarify whether the bidder is permitted to refer the credentials, experience, and supporting documentary evidence of other relevant GIZ engagements to demonstrate compliance with the commercial and technical eligibility criteria specified in the GAEF Template.	Yes, bidder is allowed to submit. Please refer page no. 7 of bidding conditions.
59	In case of entering a consortium, the agency must submit the following documents with the technical proposal. a. Consortium agreement duly signed by all parties. b. Name of lead partner (first party) c. Name of the firm with whom the consortium is formed Letter from 2nd party accepting the terms of consortium (financial & technical)	The tender documents require submission of a consortium agreement duly signed by all parties and a letter from the consortium partner accepting the financial and technical terms of the consortium. However, no prescribed templates or formats have been provided in the tender package. Kindly clarify whether GIZ has any standard templates/formats for these documents that bidders are required to use. If no standard templates are available, please confirm whether bidders may submit consortium agreements and acceptance letters in their own standard formats, provided that all information and requirements specified in the tender documents are adequately addressed.	Yes, bidders may use their own template.